



Director

OUR VISION

We aspire to be the premier competitive intelligence and strategy consulting company in the life sciences industry delivering actionable insights and recommendations to our clients, essential for decision making, strategy development, and execution.

OUR VALUE

Molekule Consulting is a proactive and dedicated partner that leverages its industry leading CI expertise, deep area knowledge and its extensive global network to provide world-class competitive intelligence and strategy services.

OUR STORY

Molekule was incorporated with the notion that “good” and the “status quo” were inadequate. Born out of a vision to create a firm combining an ethos of strategic & actionable competitive insight with industry leading dedication to clients, Molekule Consulting was founded in 2012 by David Alderman.

Molekule seeks to align intelligence outcomes, focus results, and enable our client partners to “win” in a highly dynamic and competitive environment. Molekule is one of the few competitive intelligence consultancies dedicated solely to the CI space in the biopharmaceutical sector.

RESPONSIBILITIES

- Mature ability to understand complex relationship problems pertaining to healthcare and investment.
- Leading and managing a team of highly educated professionals through motivation and career development.
- Possesses a very high sense of ownership, responsibility over one’s work and interest in teamwork.
- Motivated and disciplined to work under tight timelines with diverse stakeholders.
- Strong ability to communicate effectively both verbally and in writing to diverse audiences.
- Self-driven to progress and capable of working with minimum direction.
- Excellent attention to detail and demonstration of resourcefulness through work.
- Solid business and personal ethics.
- Ability to multi-task and work with evolving time-sensitive deadlines and priorities.
- Experience working in a team environment with ability to assert own viewpoint effectively.
- Attends client meetings and presentations as well as onsite/virtual conference coverage, presenting key elements where applicable.

EXPERIENCE

- **Education:**
 - Required: Academic and professional experience congruent with Life Sciences and Biopharma.
- **Preferred:**
 - PhD, MD, PharmD background with 5-10 years’ experience minimally in consulting.
- **Graduate-level coursework required.**
 - PhD candidates having completed research in the fields of genetics, microbiology, pharmacology, biology, and related fields.
 - PharmD or MD candidates with direct clinical experience.

KNOWLEDGE/SKILLS/QUALIFICATIONS



- **Knowledge/Abilities –Technical Skills:**
 - Established ability to synthesize primary and secondary research.
 - Hands-on experience with regulatory, medical, and commercial functions within the biotech and pharma industry.
 - Demonstrated ability to think strategically, lead market positioning and differentiation exercises, and craft recommendations that accurately describe market barriers and drivers.
- **Communications Skills (Verbal/Written):**
 - A mature ability to understand complex relationship problems pertaining to healthcare and investment.
 - Possesses a very high sense of ownership, responsibility over one's work and interest in teamwork.
 - Motivated and disciplined to work under tight timelines with diverse stakeholders.
 - Strong ability to communicate effectively both verbally and in writing to diverse audiences.
 - Self-driven to progress and capable of working with minimum direction.
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 - Excellent attention to detail and demonstration of resourcefulness through work.
 - Solid business and personal ethics.
 - Experience working in a team environment with ability to assert own viewpoint effectively.

LOCATION

- New England / Southeast; remote on a case-by-case basis

EEO/AAP - Molekule provides equal employment opportunity to all individuals regardless of their race, color, creed, religion, gender, age, sexual orientation, national origin, disability, veteran status, or any other characteristic protected by state or federal law.