



Analyst

OUR VISION

We aspire to be the premier competitive intelligence and strategy consulting company in the life sciences industry delivering actionable insights and recommendations to our clients, essential for decision making, strategy development, and execution.

OUR VALUE

Molekule Consulting is a proactive and dedicated partner that leverages its industry leading CI expertise, deep area knowledge and its extensive global network to provide world-class competitive intelligence and strategy services.

OUR STORY

Molekule was incorporated with the notion that “good” and the “status quo” were inadequate. Born out of a vision to create a firm combining an ethos of strategic & actionable competitive insight with industry leading dedication to clients, Molekule Consulting was founded in 2012 by David Alderman.

Molekule seeks to align intelligence outcomes, focus results, and enable our client partners to “win” in a highly dynamic and competitive environment. Molekule is one of the few competitive intelligence consultancies dedicated solely to the CI space in the biopharmaceutical sector.

JOB SUMMARY

- Identify, organize, and assess historical and current trends in healthcare as related to the marketability and commercial adoption of regulated medical products across geographies.

RESPONSIBILITIES

- Conducts comprehensive and robust primary e.g., interviews and secondary e.g., database research using a range of sources.
- Analyzes research findings, using a range of tools and techniques, to generate insights against current and future client objectives, context, and global regulations.
- Develops specific elements of final client deliverables, with guidance of the engagement manager.
- Attends client meetings and presentations, presenting key elements where applicable.

EXPERIENCE

- **Education:**
 - Bachelor's Degree in science, technology, engineering, or mathematics (STEM); MS in Life Sciences preferred
- **Relevant Work Experience:**
 - 1-2 years of basic or clinical research, or reporting or auditing clinical, business or pharmacy records pertaining to utilization of pharmaceutical products or assessing new technologies for applications in improving human health.



KNOWLEDGE/SKILLS/QUALIFICATIONS

- **Knowledge/Abilities –Technical Skills:**
 - Possesses an in-depth understanding of the life sciences / pharmaceutical industry, to include recent trends, developments, and current challenges
 - Ability to build a sensible picture of the future competitive marketplace based on analysis of incomplete data from disparate sources
 - Ability to communicate with internal team to drive project execution
 - Strong analytical abilities
 - Ability to collect, analyze, and present data from disparate sources in a holistic compelling way
 - Highly proficient in the use of Microsoft Office, including PowerPoint, Excel
- **Communications Skills (Verbal/Written):**
 - Excellent interpersonal skills, able to build effective relationships both internally and externally at all levels
 - Demonstrates a commercial mindset with the ability to think strategically about client problems
 - Excellent communication skills, to include writing and presentation skills
 - Desire to participate in 360° feedback & mentorship process including provide coaching and mentorship to team members
 - Willingness and ability to participate in a fast-paced, geographically diverse, high-performing culture committed to excellence

LOCATION

- New England / Southeast; remote on a case-by-case basis

EEO/AAP - Molekule provides equal employment opportunity to all individuals regardless of their race, color, creed, religion, gender, age, sexual orientation, national origin, disability, veteran status, or any other characteristic protected by state or federal law.