

Consultant

OUR VISION

We aspire to be the premier strategy and competitive intelligence consulting firm in the life sciences industry delivering actionable insights and recommendations to our clients that are essential for decision making, strategy development, and execution.

OUR VALUE

Molekule Consulting is a proactive and dedicated partner that leverages its industry leading CI expertise, deep area knowledge, and its extensive global network to provide world-class competitive intelligence and strategy services.

OUR STORY

Molekule was incorporated with the notion that “good” and the “status quo” were inadequate. Born out of a vision to create a firm combining an ethos of strategic & actionable competitive insight with industry leading dedication to clients, Molekule Consulting was founded in 2012 by David Alderman.

In May 2022, Chris Stevenson, a biopharmaceutical industry leader with a track record of leading and developing businesses built on strong client service and strategic insight, joined Molekule Consulting as Managing Director, Europe. Chris is working closely with the existing Molekule Consulting leadership team to build an E.U.-based team that will support and develop the existing reputation and services from Molekule as the firm continues U.S., India, and Worldwide hiring and recruitment.

Molekule seeks to align intelligence outcomes, focus results, and enable our client partners to “win” in a highly dynamic and competitive environment. Molekule is one of the few strategy consultancies dedicated solely to the CI space in the biopharmaceutical sector.

RESPONSIBILITIES

- Establish and develop relationships with human sources in the healthcare/biopharma industries (virtual or face-to-face at conferences).
- Produce comprehensive and robust primary research, e.g., human source interviews, and secondary research, e.g., database review.
- Analyze, interpret, and synthesize research findings to develop insights aligned with project objectives.
- Communicate and convey insights to client partners, along with providing considerations and recommendations.
- Attends client meetings and presentations as well onsite/virtual conference coverage, presenting key elements where applicable

EXPERIENCE

- **Education:**
 - Advanced degree preferred (PhD, MD, PharmD, MBA, MS).
- **Relevant Work Experience:**
 - Academic excellence and professional experience congruent with life sciences and biopharma.
 - Preferred: 2-3 years of experience in the pharmaceutical or healthcare industries, management consulting, venture capital, or equity research.
 - Relevant extracurricular experience (e.g., internships, case competitions, etc.) is preferred.
 - Experience conducting primary research is needed.
 - Foreign language skills are a plus.



KNOWLEDGE/SKILLS/QUALIFICATIONS

- **Knowledge/Abilities –Technical Skills:**
 - Established research and analytical skills.
- **Communications Skills (Verbal/Written):**
 - Strong ability to communicate effectively both verbally and in writing to diverse audiences.
 - Self-driven and capable of working with minimal direction.
 - Ability to multi-task and work with evolving time-sensitive deadlines and priorities.
 - Excellent attention to detail and demonstration of resourcefulness through work.
 - Solid business and personal ethics.
 - Experience working in a team environment with an ability to debate opposing viewpoints effectively.

LOCATION

- Remote

EEO/AAP - Molekule provides equal employment opportunity to all individuals regardless of their race, color, creed, religion, gender, age, sexual orientation, national origin, disability, veteran status, or any other characteristic protected by state or federal law.